

20° N 87° W

UNICO

Riviera Maya

Wedding Sales Guide

A MEMBER OF



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FINE HOTELS & RESORTS®



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Award*

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Your Wedding

BY MARYLEN EXPOSITO



Weddings

More than just a beautiful destination, an UNICO 20°87° wedding is a one-of-a-kind experience filled with personalized details and touches directly inspired by the warmth of the surrounding region. Our dedicated wedding specialists will ease you through the planning process, taking care of everything from coordinating the important decisions such as décor, menus, venues, and entertainment, down to the more minute details. With three experiential packages to choose from, there's a wedding to fit every taste.

About the Company

Unique in their personalized approach to wedding planning, as well as passionate in flawlessly executing events, Marylen Exposito Weddings takes pride in ensuring each and every wedding is a truly exquisite affair. Their work has been featured in numerous major wedding publications including Style Me Pretty, Modern Luxury Bride, Carats & Cake, and Enchanted Brides.

About Marylen Exposito

With a keen eye for both detail and inspired design, Marylen has earned herself a well-deserved reputation as one of South Florida's most creative and personable wedding planners since founding the company in 2001.

MARYLEN EXPOSITO
weddings

Experiential Wedding

PACKAGES



Compliments of UNICO 20°87°

- Ceremony location
- 32 chocolate avant garde chairs
- One rose bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- 1 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Event Consultant and Onsite Wedding Coordinator
- UNICO 20°87° Honeymoon Experience

Price: Complimentary

*Two bouquets or two boutonnieres option available for same sex weddings. **Additional cost applies for civil ceremonies.

Experiential Wedding

PACKAGES



The Riviera Maya Experience

While the picturesque beaches of Riviera Maya provide a dreamy backdrop for your day, this package takes care of the thoughtful details that truly make it your own – from your décor and wedding registry down to your wedding cake and bouquet.

- Ceremony location
- Ceremony decor option 1 or 2
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Unpacking service for the couple, including preparation of wedding day attire (dress and suite pressing)
- Event Consultant and Onsite Wedding Coordinator
- UNICO 20°87° Honeymoon Experience

Price: \$5,800 USD

*Two bouquets or two boutonnieres option available for same sex weddings. **Additional cost applies for civil ceremonies.

Experiential Wedding

PACKAGES



The One-of-a-Kind Experience

Set against our beautiful tropical backdrop, this package expands upon the carefully curated Riviera Maya Experience with upgrades such as private dining for the couple, in-room hairstyle and makeup services, and personal valet concierge.

- Ceremony location
- Ceremony decor option 1, 2, 3, or 4
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere or two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- Choice of violin, guitar or saxophone soloist for ceremony
- Phone valet to allow ceremony to be more intimate with unplugged wedding signage
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Printed menus and place cards for wedding reception for 32 guests***
- Unpacking service for the couple, including preparation of wedding day attire (dress and suite pressing)
- Personal valet concierge for one of the parties throughout the getting ready process
- In room Impacto hair style and basic makeup service for 1 person ****
- Event Consultant and Onsite Wedding Coordinator
- UNICO 20°87° Honeymoon Experience
- Private dining experience for couple

Price: \$7,700 USD

*Two bouquets or two boutonnieres option available for same sex weddings. **Additional cost applies for civil ceremonies.

Menu selection and guest list should be provided to your Event Consultant 2 months prior to your arrival date. Each additional place card is 50 cents per person and each additional menu is 50 cents per person. *Must be part of wedding couple.

Experiential Wedding

PACKAGES



The 20°87° Experience

The most personalized of the three, the 20°87° Experience elevates your day to a whole new level of luxury. Including additional touches such as a violinist, guitarist or saxophonist for your ceremony and an upgrade to a one-bedroom Estancia Suite, this package will make your day truly unforgettable.

- Ceremony location
- Ceremony decor option 1, 2, 3, or 4
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere or two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- Choice of violin, guitar or saxophone soloist for ceremony
- Phone valet to allow ceremony to be more intimate with unplugged wedding signage
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Printed menus and place cards for wedding reception for 32 guests***
- Personal Valet Concierge for both parties throughout the getting ready process
- "Getting ready" room for either party to use for the entire day leading up to the ceremony
- Esencia Hair & Makeup Wedding Package for 1 person in the "Getting ready" room****
- Welcome bag delivery free of charge
- Event Consultant and Onsite Wedding Coordinator
- UNICO 20°87° Honeymoon Experience
- Private dining experience for couple
- Upgrade for wedding couple to a suite*****

Price: \$8,500 USD

*Two bouquets or two boutonnieres option available for same sex weddings. **Additional cost applies for civil ceremonies.

***Menu selection and guest list should be provided to your Event Consultant 2 months prior to your arrival date. Each additional place card is 50 cents per person and each additional menu is 50 cents per person.

****Must be part of wedding couple. *****Requires a group contract and subject to availability.

CEREMONY

LOCATIONS



GAZEBO

Gazebo capacity is for 65 pax.



BEACH

Wedding ceremony capacity is up to 150 pax.

*Decor is not included with location. Couple must purchase an Experiential Wedding Package.

CEREMONY

DECOR

Details

The following ceremony decor details are available when choosing the Compliments of UNICO 20°87°.



Cake



Bouquet



Boutonniere

CEREMONY

DECOR

The following ceremony decor options are available when purchasing The Riviera Maya Experience, The One-of-a-Kind Experience and The 20°87° Experience packages.



Option 1



Option 2

CEREMONY

DECOR

Details



Ceremony structure detail



Ceremony structure flowers



Aisle decor



Aisle decor



Cake



Bouquet



Boutonniere

CEREMONY

DECOR

The following ceremony decor options are available when purchasing The One-of-a-Kind Experience and The 20° 87° Experience packages.



Option 3



Option 4

CEREMONY

DECOR

Details



Ceremony structure detail



Ceremony structure detail



Aisle decor



Boutonniere



Bouquet



Cake

Private Function

LOCATIONS



MULTIPLE TERRACES



BALLROOM



BEACH

Beach function capacity is up to 150 pax. Cocktail capacity is up to 200 pax. Additional set up surcharge applies for private functions and cocktail functions on the beach.

Wedding Group

AMENITIES

Ultimate Wedding Package UK-Europe*

- 7+ nights

- Bridal Hair & Make up*
- Groom's manicure*
- Complimentary Pre or Post Wedding Couple massage (Relaxing couple massage 50 minutes)*

Note.- *The Couple must stay for a minimum 07 nights in order to get these special benefits. (Subject to availability).

- 10+ nights

- Bridal Hair & Make up*
- Groom's manicure*
- Complimentary Pre or Post Wedding Couple massage (Relaxing couple massage 50 minutes)*
- Pearl Photography Package (40 Photos)*

Note.- *The Couple must stay for a minimum 10 nights in order to get these special benefits. (Subject to availability).

- 13+ nights

- Bridal Hair & Make up*
- Groom's manicure*
- Complimentary Pre or Post Wedding Couple massage (Relaxing couple massage 50 minutes)*
- Pearl Photography Package (40 Photos)*
- Complimentary Honeymoon Stay (7 nights with a minimum wedding production of 20 rooms for 7 nights within the next 12 Months. A surcharge of \$10USD per person, per night will apply for complimentary stays for taxes and gratuities. Complimentary stay is awarded based on room category booked.)

Note.- *The Couple must stay for a minimum 13 nights in order to get these special benefits. (Subject to availability).

Room Upgrades:

- Groups of 1-12 rooms -Bride & Groom will receive a room upgrade to Alcoba Ocean Front Suite.
- Group of 12 Rooms or more -Bride & Groom will receive a room upgrade to Estancia Suite.

Note: Subject to availability upon room reservation request time.

Complimentary Private Functions

- Pre-Celebration Dinner: Private function for four (4) hours (cocktail reception, dinner or both). Parties of 12 people or under will be allocated in a private area in one of our Restaurants.*
- Wedding Reception: Private function for four (4) hours (cocktail reception, dinner or both). Parties of 12 people or under will be allocated in a private area in one of our Restaurants.*
- Champagne Toast.

*Note: Events included are applicable from 9am to 10pm. Overtime rate applies for timetables from 11pm to 7am

Wedding

INFORMATION

Destination Wedding Overview

- Last minute weddings: A \$1,000 USD fee will apply if ceremony is requested 30 days or less prior to the event date. Wedding will be turned over to the hotel for planning once contract and fee is received from the couple. Last minute ceremonies must be held in the Gazebo.
- Décor included in the Experiential Wedding Packages will be extended exclusively for the ceremony only.
- The cake cutting may be done at the cocktail or private function. The hotel must be notified of couple's choice.
- Depending on selection of requested flowers, additional costs may apply. Please note that our onsite flower selection highly depends on the time of year as well as our weekly floral imports. Certain flowers may not be available.
- If couple would like to have items delivered to guest rooms, a fee of \$3.50 USD per room per delivery will apply.
- Large tables and groups are encouraged to make dinner reservations in advance. Reservations can be arranged by emailing the Pre-Arrival Host at prearrivalhost@unicohotelrm.com. Tables of 12 persons or less will receive the a la carte menu. Tables of 13-20 persons will receive a set menu based on the chef's suggestions and the groups preference. Reservations for parties of more than 20 persons cannot be accommodated. Reservations can also be requested onsite a minimum one day prior with your Local Host.

Private Functions

- A set up fee is incurred when a cocktail and/or private function is on the beach. For a cocktail hour, it is \$18 USD per person. For a private function, it is \$30 USD per person.
- Pool areas are not available for cocktail/private functions before 7:00 PM.
- All private functions that are hosted outdoors must be over by 10:30 PM.
- All private functions that are hosted in the ballroom can go until requested time with the purchase of additional hours. An additional fee of \$105 USD per staff member per hour will apply for events after 11:00pm.
- Private functions in ballrooms may be either plated or buffet. Private functions in outdoor locations must be buffet.
- Private functions will include standard décor set up. Additional décor may be purchased through an in-house vendor. For details and pricing, please contact your Event Consultant.
- A \$1,000 USD fee is charged for each third party vendor. If the vendor provides multiple services, the \$1,000 USD fee will apply per service. This fee covers one (1) person for one (1) day. Additional persons that work for vendors, or access on additional days will be charged a day pass fee. If the vendor will eat at the event a day pass must be purchased. Please consult with your event consultant for a variety of inhouse services prior to choosing a third party vendor and for the costs associated with third party entertainment services.
- A \$1,500 USD vendor supervision fee will be charged, and a \$500,000 USD insurance policy will be required, for any third party vendor needing to carry out audio visual work, bringing their own DJ equipment, or installing heavy duty materials (trussing structures, tents, hanging fabrics, etc.) at the Hotel.

Wedding

INFORMATION

Civil / Legal Ceremonies Requirements – Performed Monday–Saturday

- The couple is required to arrive at the resort 3 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day.
- Civil ceremonies can be performed Monday - Saturday.
- An Administrative / Government fee of \$1,000 USD will be applied to all civil ceremonies. This is in addition to the collection cost.
- Birth certificates (certified copy of each)
- Valid passports
- Original blood test (to determine Blood type, H.I.V. and S.T.D). Test must be taken at the resort and results are ready within 24 hours. Fee is included in the Administrative / Government fee. If test is positive, a special release must be signed by couple in order to proceed with the ceremony.
- Certified copy of former spouse's Death Certificate (if applicable)*
- If divorced, a certified copy of Divorce Decree is required. If divorced more than once, please bring each Divorce Decree. If divorced less than one year, mandatory pregnancy test will be required. Additional fee of \$15.00 USD approximately applies if a pregnancy test is required.
- Legal documentation of adoption or name change (if applicable)*
- Tourist ID (provided by customs upon your arrival at Cancun International Airport)
Please be sure to complete all information correctly on tourist ID, otherwise you may need to obtain a new Tourist ID at the airport.
- Name, age, nationality, home address, occupation, passport and tourist ID of 4 witnesses. Witnesses must arrive 2 business days (Monday - Friday) prior to ceremony. Witnesses must be 18 years or older. If witnesses are not available, we will provide them at no additional cost.
- Civil ceremonies are performed in Spanish.
- A translator can be hired with an additional fee.
- Same sex civil ceremonies may be performed at UNICO 20°87°.
- Additional requirements may apply if either party is divorced.

Symbolic Ceremony Requirements – Performed Monday–Sunday

- The couple is required to arrive at the resort 2 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day.
- Symbolic ceremonies can be performed Monday - Sunday.
- Symbolic ceremonies are not legally binding.
- Passport and tourist ID of each in the couple
- Home addresses and occupations of the couple
- Marriage certificate (if applicable)
- It is the responsibility of the couple to get legally married in their home town whether it's pre/post travel.
- Do not send documents by mail.
- Symbolic ceremonies can be performed in either English or Spanish.
- Same sex symbolic ceremonies may be performed at UNICO 20°87°.

Wedding

INFORMATION

Cocktail Party after ceremony

From 10 to 20 guests - \$600 USD
From 21 to 30 guests - \$900 USD
From 31 to 40 guests - \$1,200 USD
From 41 to 50 guests - \$1,500 USD

- 1 hour of cocktail reception, premium open bar and hors d'oeuvres.
- Additional hours are \$20.00 per person.

*Additional costs are associated with table décor, flowers, lighting, entertainment, photography, videography, etc. For details and pricing, please contact your Event Consultant.

Private Wedding Function

- \$60 USD per guest for 2 hours.
- Additional hours:
- 7:00 AM through 11:00 PM: \$20 USD per guest, per hour
- 11:00 PM through 7:00 AM: \$20 USD per guest, per hour, plus \$105 USD per staff member, per hour.
- Includes standard décor (Tablecloth and napkins).
- Event includes function space, menu and open bar service.
- Buffet and plated dinner services require a minimum of 20 persons.
- Plated dinner is offered in indoor areas only.

*Additional costs are associated with table décor, flowers, lighting, entertainment, photography, videography, etc. For details and pricing, please contact your Event Consultant.

**Prices for cocktail party and private functions apply for events above and beyond what is included in our Wedding Group Benefits.

Wedding Pass for Non-UNICO 20° 87° Wedding Guests

- 2020: \$147 per Adult
- 2021: \$152 per Adult

*The hotel allows the purchase of Wedding Day Passes for up to a maximum of 20% of the total number of guests attending the wedding. The day passes are only guaranteed on the day of the ceremony. The Wedding Day Passes allow access to the hotel during the ceremony and until the wedding events are done.

Get To Know Us Rate

INFORMATION



Experience UNICO 20°87° and get an up close and personal look at your wedding hotel.

- Room Rate: \$247 USD for single occupancy / \$329 USD for double occupancy in Alcoba Swim Up Pool Category.
- Rate is applicable for 2020 travel dates only.
- Rate is available for 1 room, 2 adults up to 4 nights.
- This promotion is subject to space and availability at the time the reservation is requested up to 60 days prior to travel.
- Site Inspections are not confirmed until the request has been approved by the corresponding Hotel and a confirmation email has been received.
- Site inspections can take place no less than 91 days prior to the wedding date.
- The rate is not available during the couple's wedding stay.
- If the couple is a no show to their site inspection then they will be charged the rate of that current day on property.

Best of all, If the couple reaches 25+ rooms or 75+ room nights, they are eligible for a credit of their site inspection nights towards their wedding proposal. \$10 USD per person, per night will be deducted from credit for taxes and gratuities.

To confirm your visit, please complete the following online form: <https://form.jotform.com/70096003321947>

UNICO 20° 87° Honeymoon

EXPERIENCE*



Honeymoon experience is included for couples getting married at UNICO 20° 87°. Package inclusions are provided once during stay. Package is subject to change without prior notice.

- In-room breakfast in bed or on balcony
- Bottle of artisanal mezcal or sparkling wine

*In order to receive the UNICO 20°87° Honeymoon Experience, couple must get married at UNICO 20°87°. Package inclusions will be provided during wedding stay. Package is subject to change without prior notice.

UNICO 20°87° Unlimited Inclusions

TOURS, GOLF, SPA AND SALON TREATMENTS



UNICO 20°87° Unlimited Inclusions

True luxury comes in the form of unlimited inclusions - for a 25% service fee, we'll take your stay to the next level with unlimited golf, scuba diving experiences, spa treatments, local tours, and beauty salon services.

- Golf
- Scuba diving experiences
- Spa treatments
- Select Beauty Salon services
- Select tours and adventures

Fees & Policies

Payment Policies:

- Final payments for all wedding services are due 45 days prior to ceremony.
- There will be a \$500 late fee for any payments made 44 days or less prior to the wedding.

Cancellation Policy:

- For cancellations made 31 days or more prior to the wedding, the deposit is non-refundable. All other payments are refundable.
- For cancellations made 30 days or less prior to the wedding, all payments are non-refundable.

Visa, Mastercard and American Express are accepted. Personal checks are not accepted at the hotel.

ALL PRICES, PACKAGES AND REQUIREMENTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.



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